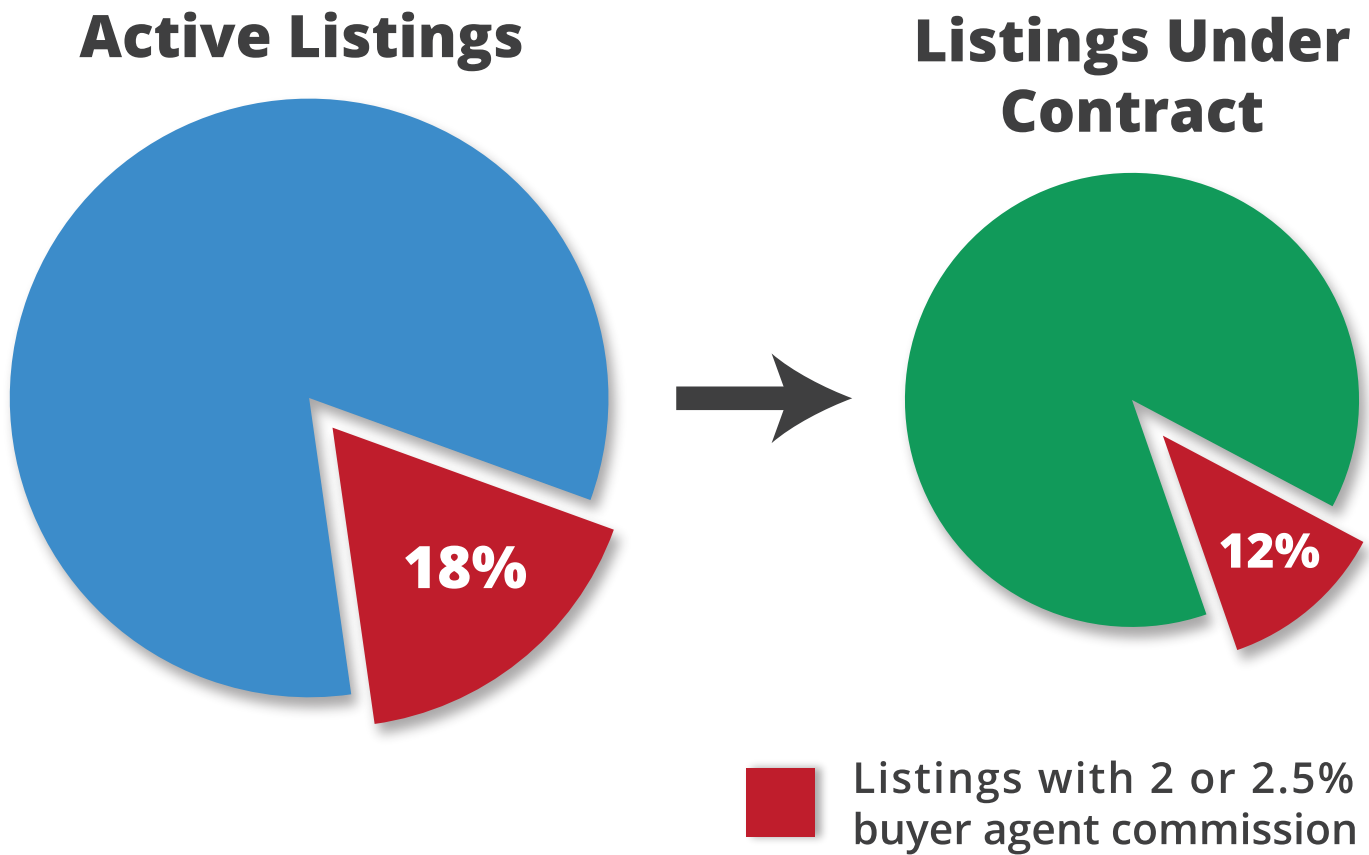


Buyer Agent Commissions

Another Way Your Home Competes for Buyers



Typically 18% of Active Listings have a 2 or 2.5% commission for buying agents.

Because they come directly from the Active Listings, about 18% of the Listings Under Contract should have 2 or 2.5% buyer agent commissions.

However, only 12% of the Listings Under Contract have 2 or 2.5% buyer agent commissions.

What causes such a large (33%) discrepancy?